

International Trade and Macro:  
Caliendo, Dvorkin, Parro (2019)

## Question

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- ▶ How does a rise in productivity in China affect the local labor markets in the United States?
- ▶ One answer: Autor, Dorn, and Hanson run DiD regressions. Show that locations with more exposure to Chinese trade did worse.
  - ▶ Cannot do counterfactuals, measure welfare. . .
- ▶ Approach in CDP: Model locations with moving costs, general equilibrium.

## Geography

- ▶  $N$  locations ( $n, i$ ; across different countries)
- ▶  $J$  sectors ( $j, k$ )
- ▶ A labor market is a location-sector pair
- ▶ Perfectly competitive labor market and goods markets

## Households

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- ▶  $L_t^{nj}$  = mass of households in sector  $j$  location  $n$
- ▶ Preferences over **local final goods**

$$C_t^{nj} = \prod_{k=1}^J (c_t^{nj,k})^{\alpha^k}$$

- ▶ Consumption price index at  $n$

$$P_t^n = \prod_{k=1}^J (P_t^{nk})^{\alpha^k}$$

- ▶  $P^{nk}$  = price index of goods purchased from  $k$  for final cons. in  $n$
- ▶ Household can be employed or non-employed
- ▶ Non-employed have home production  $b^n > 0$  in sector 0:  $C_t^{n0} = b^n$

## Migration

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- ▶ Additive relocation costs (measured in utility):  $\tau^{nj,ik} \geq 0$
- ▶ Idiosyncratic moving costs:  $\epsilon_t^{ik}$ 
  - ▶ Frechet distributed with parameter  $\nu$
- ▶ Timing: Observe variables at all locations; observe realizations of  $\epsilon$ ; work or home production; decide where to live/work next period

$$v_t^{nj} = U(C_t^{nj}) + \max_{i,k} \{ \beta E_\epsilon [v_{t+1}^{ik}] - \tau^{nj,ik} + \nu \epsilon_t^{ik} \}$$

- ▶ Note that  $\epsilon$  is the only uncertainty

## Migration patterns

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- ▶ Take expectations over the value function. Frechet implies

$$V_t^{nj} = U(C_t^{nj}) + \nu \log \left( \sum_{i=1}^N \sum_{k=0}^J \exp \left( \beta V_{t+1}^{ik} - \tau^{nj,ik} \right)^{\frac{1}{\nu}} \right)$$

- ▶  $V_t^{nj}$  is the expected lifetime utility before realization of  $\epsilon$
- ▶ Share of labor that moves from  $nj$  to  $ik$  is

$$\mu_t^{nj,ik} = \frac{\exp \left( \beta V_{t+1}^{ik} - \tau^{nj,ik} \right)^{\frac{1}{\nu}}}{\sum_{m=1}^N \sum_{h=0}^J \exp \left( \beta V_{t+1}^{mh} - \tau^{nj,mh} \right)^{\frac{1}{\nu}}}$$

- ▶ Move to places with higher expected utility net of costs
- ▶  $1/\nu$  is the elasticity of migration

## Migration patterns

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- ▶ The distribution of people across labor markets is the endogenous state variable

$$L_{t+1}^{nj} = \sum_{i=1}^N \sum_{k=0}^J \mu_t^{ik,nj} L_t^{ik}$$

- ▶ Amount of labor supply is known at the beginning of each period

## Intermediate goods

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- ▶ Continuum of varieties in each sector-location: **intermediate goods**
- ▶ Productivity is aggregate  $A_t^{nj}$  and idiosyncratic  $z^{nj}$

$$q_t^{nj} = z^{nj} \left( A_t^{nj} (h_t^{nj})^{\xi^n} (l_t^{nj})^{1-\xi^n} \right)^{\gamma^{nj}} \prod_{k=1}^J \left( M_t^{nj,nk} \right)^{\gamma^{nj,nk}}$$

- ▶  $h$  = structures, owned by immobile rentiers,  $l$  is local labor
- ▶  $M_t^{nj,nk}$  = material inputs from  $k$  demanded by a firm in  $j$
- ▶ All the  $\gamma$  sum to one; constant returns to scale



## Intermediate goods: prices

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- ▶ Denote  $x_t^{nj}(r_t^{nj}, w_t^{nj}, \bar{P}_t^{nk})$  = unit cost of the input bundle
- ▶ Trade costs are icebergs:  $\kappa_t^{nj,ij} \geq 1$
- ▶ The price of a variety of  $j$  in  $n$  is

$$p_t^{nj}(z^j) = \min_i \left\{ \frac{\kappa_t^{nj,ij} x_t^{ij}}{z^{ij} (A_t^{ij})^{\gamma^{ij}}} \right\}$$

- ▶ Where a variety is defined as  $z^j = [z^{1j}, z^{2j}, \dots, z^{Nj}]$
- ▶ The joint distribution over  $z^j$  is

$$\phi^j(z^j) = \exp\left(-\sum_{n=1}^N (z^{nj})^{-\theta^j}\right)$$

- ▶ Note that  $\theta$  is only  $j$  specific

## Local sectoral aggregate goods

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- ▶ This good is an input into the intermediate goods production and consumed by the HH
- ▶ The **local sectoral good** purchases intermediate varieties from (potentially) all locations

$$Q_t^{nj} = \left( \int (\tilde{q}_t^{nj}(z^j))^{1-1/\eta^{nj}} d\phi^j(z^j) \right)^{\frac{\eta^{nj}}{\eta^{nj}-1}}$$

- ▶ Perfect competition, so nothing interesting here
- ▶ The share of total expenditure in  $nj$  on goods from  $ij$  is

$$\pi_t^{nj,ij} = \frac{(x_t^{ij} \kappa_t^{nj,ij})^{-\theta^j} (A_t^{ij})^{\theta^j \gamma^{ij}}}{\sum_{m=1}^N (x_t^{mj} \kappa_t^{nj,mj})^{-\theta^j} (A_t^{mj})^{\theta^j \gamma^{mj}}}$$

## Market clearing

- ▶ Goods markets.  $X_t^{nj}$  is expenditure on  $j$  in  $n$

$$X_t^{nj} = \sum_{k=1}^J \gamma^{nk,nj} \sum_{i=1}^N \pi_t^{ik,nk} X_t^{ik} + \alpha^j \left( \sum_{k=1}^J w_t^{nk} L_t^{nk} + \iota^n \chi_t \right)$$

- ▶  $\iota^n \chi_t$  is spending by the rentiers

- ▶ Labor markets.

$$L_t^{nj} = \frac{\gamma^{nj}(1 - \xi^n)}{w_t^{nj}} \sum_{i=1}^N \pi_t^{ij,nj} X_t^{ij}$$

- ▶ Structures. The supply of structures is fixed.

$$H^{nj} = \frac{\gamma^{nj} \xi^n}{r_t^{nj}} \sum_{i=1}^N \pi_t^{ij,nj} X_t^{ij}$$

## Equilibrium

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- ▶ Time varying *fundamentals*:  $\Theta_t = (A_t^{nj}, \kappa_t^{nj,ij})$
- ▶ Constant fundamentals:  $\bar{\Theta}_t = (\tau^{nj,ik}, H^{nj}, b^n)$
- ▶ A bunch of constant parameters:  $\gamma^{nk,nj}, \xi^n, \alpha^j, \beta, \theta^j, \nu$
- ▶ A *temporary equilibrium*: given  $(L_t, \Theta_t, \bar{\Theta})$ , find wages and prices to solve the static “trade equilibrium”
- ▶ A *sequential equilibrium*: given  $(L_0, \{\Theta_t\}, \bar{\Theta})$ , find sequences of  $(L_t, \mu_t, V_t)$  and wages and prices such that the dynamic household problems are solved and there is a temporary equilibrium at each time  $t$
- ▶ A *stationary equilibrium* is a sequential equilibrium where  $(L_t, \mu_t, V_t, w_t)$  are constant

## Computation

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- ▶ (at least) Two problems
  1. Want lots of labor markets → big state space
  2. Lots of parameters and fundamentals to identify
- ▶ Solve the model in “differences” (exact hat algebra)
- ▶ In a static model, Dekle, Eaton, and Kortum (2008)
- ▶ Extend it here to a dynamic setting (a methodological contribution)
- ▶ Boils down to solving a nonlinear system
- ▶ Do not need to identify levels of fundamentals

## Dynamic exact hat algebra

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- ▶ Perfect foresight
- ▶ Let  $\dot{y}_{t+1} = (y_{t+1}^1/y_t^1, \dots, )$
- ▶ Prop 1: Given an allocation  $(L_t, \pi_t, X_t)$  we can solve for the **change** in the temporary equilibrium from  $(\dot{L}_{t+1}, \dot{\Theta}_{t+1})$  without knowing the levels of the fundamentals
- ▶ Prop 2: Given an initial allocation  $(L_0, \pi_0, X_0, \mu_{-1})$  we can solve for the sequential equilibrium (in changes) as long as  $\lim_{t \rightarrow \infty} \dot{\Theta}_t = 1$  and utility is log. We do not need to know the levels of fundamentals.
- ▶ Let  $\hat{y}_{t+1} = (\dot{y}_{t+1}^1/\dot{y}_t^1, \dots, )$
- ▶ Prop 3: Given a baseline economy  $\{L_t, \mu_{t-1}, \pi_t, X_t\}_{t=0}^{\infty}$  and a counterfactual sequence of convergent fundamentals  $\hat{\Theta}_t$  we can solve for the counterfactual sequential equilibrium without knowing the levels of fundamentals.

## The China shock counterfactual

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- ▶ What would US labor markets look like if the China shock had not occurred?
- ▶ Model China shock as increase in  $A$  in Chinese manufacturing the increases imports into US as observed in data
- ▶ Step 1: Compute baseline economy in which China shock happens
  - ▶ Need data on: gross migration flows, trade, expenditures
  - ▶ Assume the economy converges to a steady state
- ▶ Step 2: Compute counterfactual economy in which productivity did not change (even though agents expected it to)
  - ▶ Need data on: Size of China shock relative to the baseline (a part of  $\hat{\Theta}_t$ )

## Data and parameters

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- ▶ 50 US states + 37 other countries + ROW; 22 sectors + non-employment
- ▶ Need data on:  $\pi^{nj,ij}$ ,  $w^{nj}L^{nj} + r^{nj}H^{nj}$ ,  $\mu^{nj,ik}$ ,  $L^{nj}$
- ▶ Need parameters:  $\gamma^{nj,nk}$ ,  $\xi^n$ ,  $\alpha^j$ ,  $\theta^j$ ,  $\nu$ ,  $\beta$



## Migration

- ▶ No cross-country migration in the model
- ▶ In the US data, significant heterogeneity, persistence
- ▶ Estimate  $1/\nu = 0.2$

TABLE I  
U.S. INTERSTATE AND INTERSECTORAL LABOR MOBILITY<sup>a</sup>

Probability	p25	p50	p75
Changing sector but not state	3.58%	5.44%	7.93%
Changing state but not sector	0.04%	0.42%	0.73%
Changing state and sector	0.02%	0.03%	0.05%
Staying in the same state and sector	91.4%	93.9%	95.8%

<sup>a</sup>Quarterly transitions. Data sources: ACS and CPS.

## The China shock

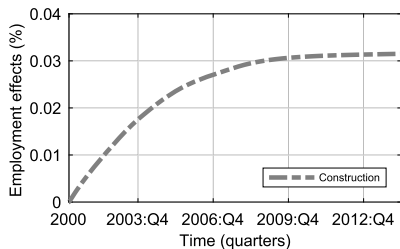
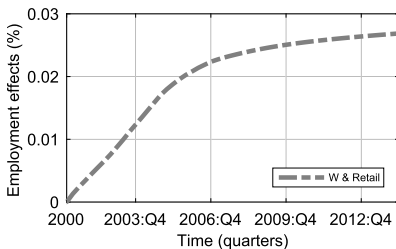
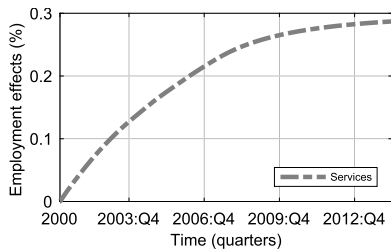
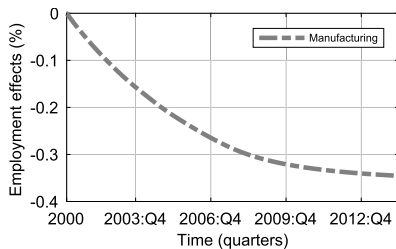
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- ▶ How much did Chinese imports in US change relative to other advanced economies

$$\Delta M_{US,j} = a_1 + a_2 \Delta M_{\text{other},j} + u_j$$

- ▶  $j$  are the 12 manufacturing sectors, 2000–2007
- ▶  $\hat{a}_2 \Delta M_{\text{other},j}$  are the counterfactual imports — how much imports from China would have changed in the US if the China shock had not occurred
- ▶ Find  $\{\hat{A}_t^{\text{China},j}\}_{j=1, t=2000}^{12, 2007}$  so that in the counterfactual economy, US imports are matched with the counterfactual imports

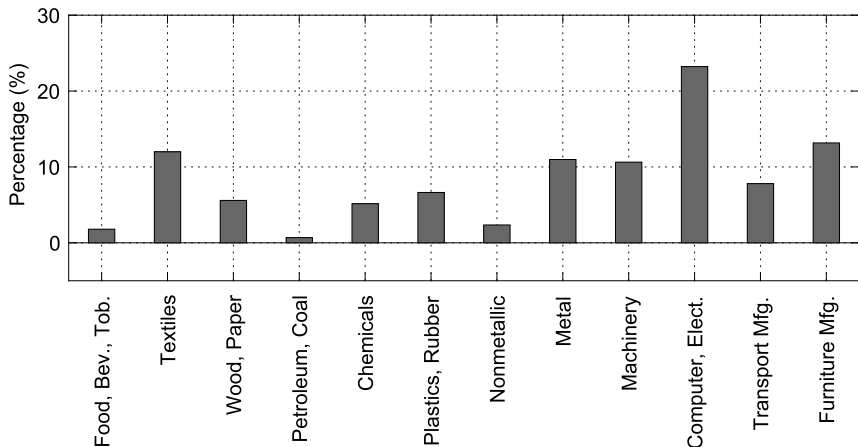
# China shock effect on total employment levels



► Manufacturing falls, non-manufacturing rises

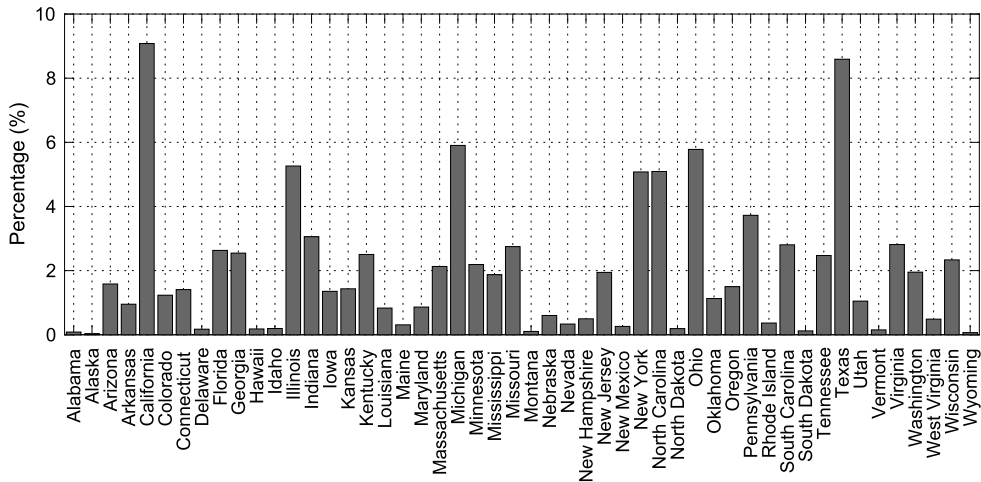
## Contribution to total man. employment decline by industry

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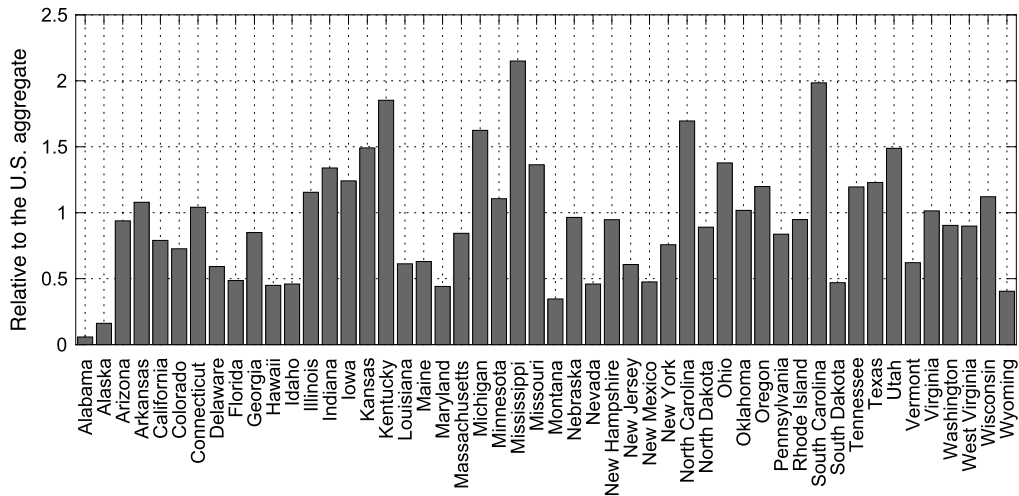
- ▶ More exposed industries (textiles, computers, furniture) contribute more
- ▶ I wish this was a scatter plot

## Contribution to total man. employment decline by state



► Big states contribute the most

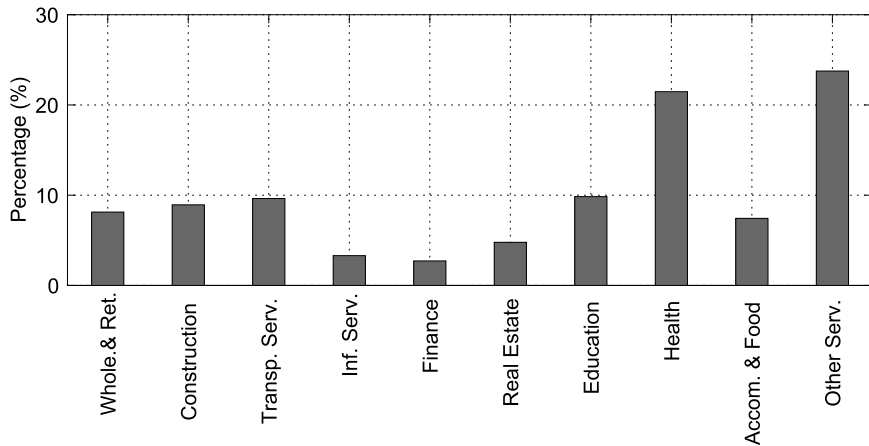
## Contribution to total man. employment decline by state (normalized)



- ▶ Normalize by importance of industry in state employment
- ▶ If  $> 1$  disproportionately effected

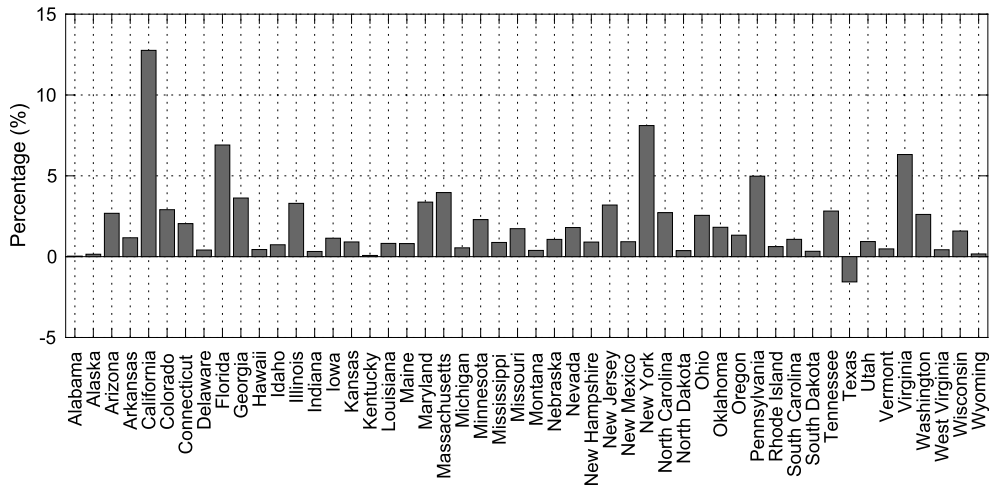
## Contribution to total non-man. employment increase by industry

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► Other services...

## Contribution to total non-man. employment increase by state



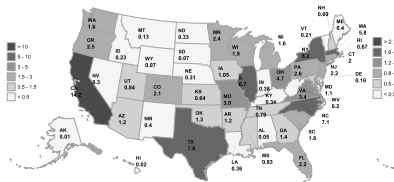
► Big places lost the most and gained the most, too



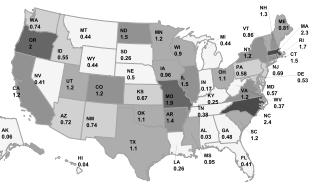
1. Contribution to industry employment decline in the U.S. (%)

2. Normalized by regional employment share

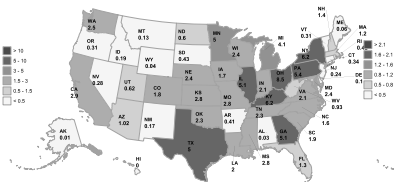
a.1: Computer and electronics



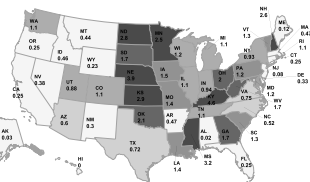
a.2: Computer and electronics



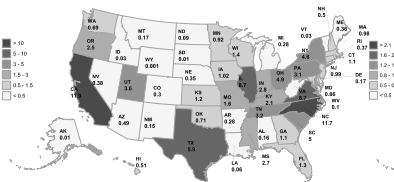
b.1: Machinery



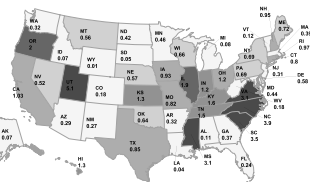
b.2: Machinery



c.1: Textiles



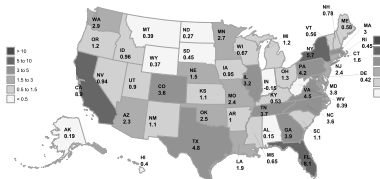
c.2: Textiles



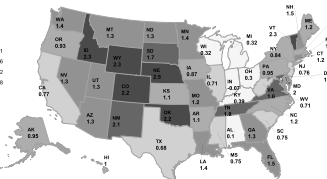
1. Contribution to industry employment increase in the U.S. (%)

2. Normalized by regional employment share

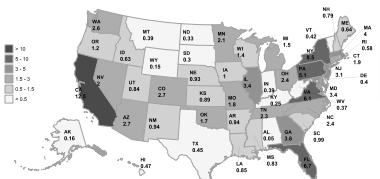
a.1: Construction



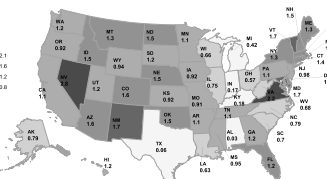
a.2: Construction



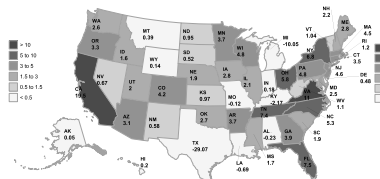
b.1: Services



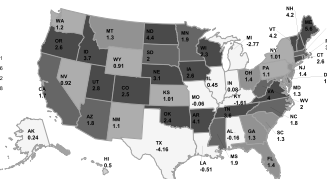
b.2: Services



c.1: Whole. & Retail

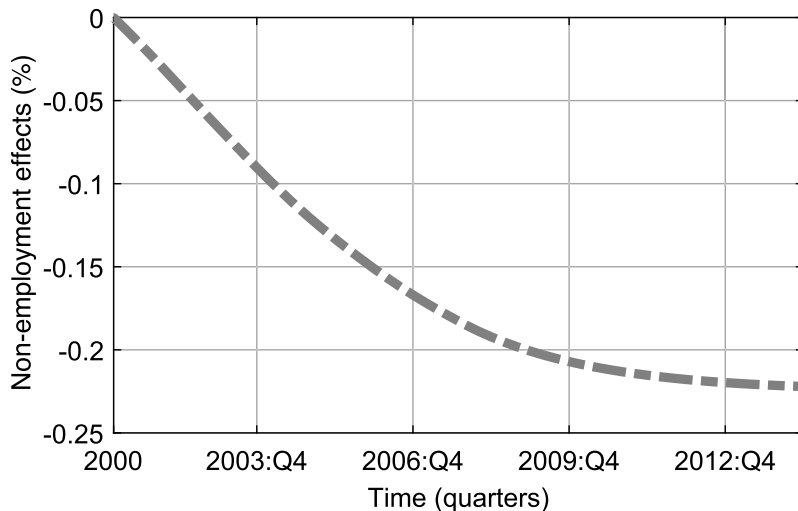


c.2: Whole. & Retail



## Growth in the non-employed sector

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- Cheaper intermediate goods → boom in non-man. → growth in total employment

## Welfare

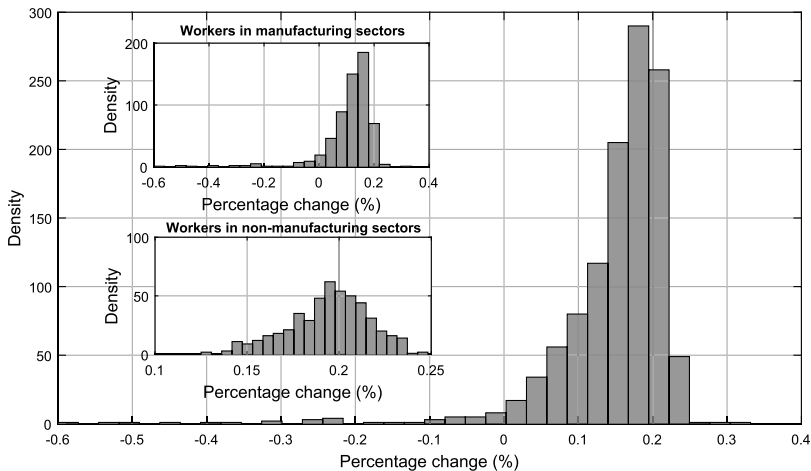
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- ▶ The compensating differential for a household in  $nj$

$$\hat{W}^{nj} = \sum_{s=1}^{\infty} \beta^s \log \left( \frac{\hat{C}_s^{nj}}{(\hat{\mu}_s^{nj, nj})^\nu} \right)$$

- ▶ Depends on difference in consumption if in  $nj$  and probabilities of staying in  $nj$
- ▶ The  $\mu$  have all the discounted value of changing labor market and behaving optimally thereafter
- ▶ Aggregate (employment-share weighted) welfare grows by 0.2 percent
- ▶ But welfare changes are heterogeneous

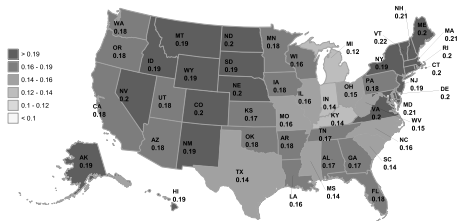
# Welfare changes from China shock



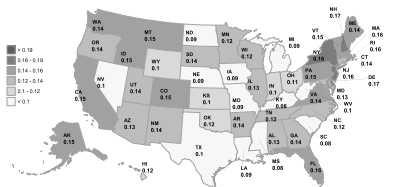
- ▶ More dispersion in manufacturing industries
- ▶ Not the same household in the sector before/after shock

# Welfare changes from China shock

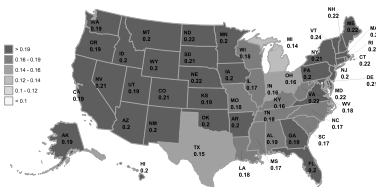
a.1: Regional



a.2: Manufacturing



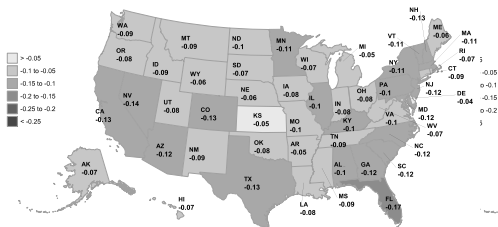
a.3: Non-manufacturing



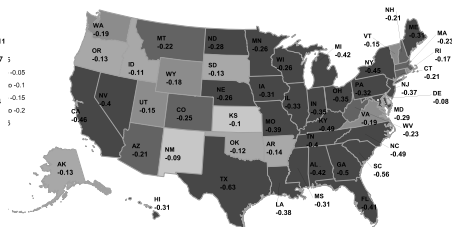
► Biggest winners in NE and Mountains, driven by non-manufacturing

# Dynamics of the response (man. real wages)

a.1: One quarter after 2000



a.2: From 2000 to 2007



- ▶ Population distribution is only endogenous state variable
- ▶ Seven years later things are worse as adjustment is not complete
- ▶ Only in the long run is manufacturing doing better