

Reading list

This reading list is a continual work in progress. There are some “foundational” papers, but there are also many new papers.

Firm heterogeneity

Mrázová, Monika, J. Peter Neary, and Mathieu Parenti (2021). “Sales and Markup Dispersion: Theory and Empirics.” *Econometrica* 89 (4), pp. 1753–1788.

Discrete choice models

Das, Sanghamitra, Mark J. Roberts, and James R. Tybout (2007). “Market entry costs, producer heterogeneity, and export dynamics.” *Econometrica* 75 (3), pp. 837–873.

Li, Yao Amber et al. (2023). “Bilateral economies of scope.” Unpublished manuscript.

Melitz, Marc J. (2003). “The impact of trade on intra-industry reallocations and aggregate industry productivity.” *Econometrica* 71 (6), pp. 1695–1725.

Roberts, Mark J. and James R. Tybout (1997). “The decision to export in Colombia: An empirical model of entry with sunk costs.” *American Economic Review* 87 (4), pp. 545–564.

Exporter growth

Albornoz, Facundo et al. (2012). “Sequential exporting.” *Journal of International Economics* 88 (1), pp. 17–31.

Almunia, Miguel et al. (Forthcoming). “Venting Out: Exports during a Domestic Slump.” *American Economic Review*. Conditionally Accepted, American Economic Review.

Feyrer, James (2021). “Distance, trade, and income — The 1967 to 1975 closing of the Suez canal as a natural experiment.” *Journal of Development Economics* 153, p. 102708.

Fitzgerald, Doireann, Stefanie Haller, and Yaniv Yedid-Levi (2016). “How exporters grow.” NBER Working Paper 21935.

Fitzgerald, Doireann and Anthony Priolo (2018). “How Do Firms Build Market Share?” NBER Working Paper 24794.

Mix, Carter (2020). “Technology, geography, and trade over time: The dynamic effects of changing trade policy.” Unpublished manuscript.

Piveteau, Paul (2021). “An empirical dynamic model of trade with consumer accumulation.” *AEJ: Macro*, forthcoming.

Ruhl, Kim J. and Jonathan L. Willis (2017). “New exporter dynamics.” *International Economic Review* 58 (3), pp. 703–726.

Learning and search

- Arkolakis, Costas, Theodore Papageorgiou, and Olga A. Timoshenko (2018). “Firm learning and growth.” *Review of Economic Dynamics* 27, pp. 146–168.
- Krolkowski, Pawel M and Andrew H McCallum (2021). “Goods-market frictions and international trade.” *Journal of International Economics* 129 (1).
- Lenoir, Clémence, Julien Martin, and Isabelle Mejean (2019). “Search frictions in international good markets.” CEPR Discussion Paper No. DP13442.
- Miyauchi, Yuhei (2018). “Matching and agglomeration: Theory and evidence from Japanese firm-to-firm trade.” Unpublished manuscript.
- Rachapalli, Swapnika (2021). “Learning between Buyers and Sellers Along the Global Value Chain.” Unpublished manuscript.

Policy uncertainty

- Alessandria, George, Shafaat Y. Khan, and Armen Khederlarian (2019). “Taking stock of trade policy uncertainty: Evidence from China’s pre-WTO accession.” Unpublished manuscript.
- Bianconi, Marcelo, Federico Esposito, and Marco Sammon (2020). “Trade policy uncertainty and stock returns.” SSRN Working Paper 3340700.
- Handley, Kyle and Nuno Limão (2017). “Policy uncertainty, trade, and welfare: Theory and evidence for China and the United States.” *American Economic Review* 107 (9), pp. 2731–2783.
- Martin, Julian, Isabelle Mejean, and Mathieu Parenti (2021). “Relationship stickiness, international trade, and economic uncertainty.” mimeo.

Welfare and general equilibrium

- Alessandria, George, Horag Choi, and Kim J Ruhl (2021). “Trade adjustment dynamics and the welfare gains from trade.” *Journal of International Economics* 131, p. 103458.
- Alvarez, Fernando and Robert E Lucas (2007). “General Equilibrium Analysis of the Eaton–Kortum Model of International Trade.” *Journal of monetary Economics* 54 (6), pp. 1726–1768.
- Arkolakis, Costas, Arnaud Costinot, and Andres Rodriguez-Clare (2012). “New trade models, same old gains?” *American Economic Review* 102 (1), pp. 94–130.
- Arkolakis, Costas et al. (2018). “The elusive pro-competitive effects of trade.” *The Review of Economic Studies* 86 (1), pp. 46–80.

Trade and inventories

- Alessandria, George, Joseph P. Kaboski, and Virgiliu Midrigan (2010). “Inventories, lumpy trade, and large devaluations.” *The American Economic Review* 100 (5), pp. 2304–2339.
- Blum, Bernardo S. et al. (2019). “Inventory management, product quality, and cross-country income differences.” *American Economic Journal: Macroeconomics* 11 (1), pp. 338–88.

Cavallo, Alberto and Oleksiy Kryvtsov (2021). *What Can Stockouts Tell Us About Inflation? Evidence from Online Micro Data*. Working Paper 29209. National Bureau of Economic Research.

Trade and innovation

Cavenaile, Laurent, Pau Roldan-Blanco, Tom Schmitz, et al. (2020). “International Trade and Innovation Dynamics with Endogenous Markups.” Unpublished manuscript.

Hsieh, Chang-Tai, Peter J Klenow, and Ishan B Nath (2019). “A Global View of Creative Destruction.” NBER Working Paper 26461.

Perla, Jesse, Christopher Tonetti, and Michael E. Waugh (2021). “Equilibrium Technology Diffusion, Trade, and Growth.” *American Economic Review* 111 (1), pp. 73–128.

Trade and networks

Demir, Banu et al. (2021). “O-Ring Production Networks.” NBER Working Paper 28433.

Ganapati, Sharat, Woan Foong Wong, and Oren Ziv (2021). “Entrepot: Hubs, scale, and trade costs.” NBER Working Paper 29015.

Lim, Kevin (2018). “Endogenous production networks and the business cycle.” Unpublished manuscript.

Trade and labor markets

Autor, David H., David Dorn, and Gordon H. Hanson (2013). “The China Syndrome: Local Labor Market Effects of Import Competition in the United States.” *American Economic Review* 103 (6), pp. 2121–68.

Dix-Carneiro, Rafael et al. (2021). “Globalization, trade imbalances and labor market adjustment.” NBER Working Paper 28315.

Ferriere, Axelle, Gaston Navarro, Ricardo Reyes-Heroles, et al. (2018). “Escaping the losses from trade: The impact of heterogeneity on skill acquisition.” Unpublished manuscript.

Guner, Nezih, Alessandro Ruggieri, James Tybout, et al. (2018). “Training, Offshoring, and the Job Ladder.” Unpublished manuscript.

Ruggieri, Alessandro et al. (2018). “Trade and labor market institutions: A tale of two liberalizations.” Unpublished manuscript.